



अखिल भारतीय आयुर्वेद संस्थान
ALL INDIA INSTITUTE OF AYURVEDA (AIIA)
(आयुष मंत्रालय, भारत सरकार के अंतर्गत स्वायत्त संस्थान)
(An Autonomous Organization under the Ministry of AYUSH, Govt. of India)

Pre-Bid Meeting was held on 18.01.2023 at 11.00 AM

Expression of Interest for “Supply, installation, commissioning and integration of various IT infrastructure items with exiting IT infrastructure” at AIIA. New Delhi

S.No.	Tender Document page number	Tender Clause	Bidder Query	AIIA response/ Amended Tender Clause
1.	67	Financial Bid format	Needs clarity	Revised Financial Bid format is attached here
2.	50	The Bidder should be a Central Government/State Government PSU (Public Sector Unit)/ CMMI III or above level company having demonstrable track record of rendering e-Governance and IT services for a Large integrated Medical Institution envisaged here and shall have IT solution architects, and ICT system network administrator.	We request to amend the clause: "The Bidder should be a Central Government/State Government PSU (Public Sector Unit)/ MSME/CMMI III or above level company having demonstrable track record of rendering e-Governance and IT services for a Large integrated Medical Institution envisaged here and shall have IT solution architects,	The Bidder should be a Central Government/State Government PSU (Public Sector Unit)/ Private Origination/MSME/CMMI III or above level company having demonstrable track record of rendering IT Infrastructure setup services for a organization and shall have IT solution architects, and ICT system network administrator



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			and ICT system network administrator."	
3.	51	(a) The bidder should have manufactured and/or supplied/completed "Supply, Installation, Commissioning, Cabling and Integration with exiting IT Infrastructure" with the same or higher specifications as mentioned at Annexure-I during last three years, ending 31st March of the previous financial year 2021-21 as under: (i) One similar works of the value equal to 80% of bid value or (ii) Two similar works of the value equal to 50% of bid value or (iii) Three similar works of the value equal to 40% of bid value	We request to amend the Clause: (a) The bidder should have manufactured and/or supplied/completed "Supply, Installation, Commissioning, Cabling and Integration with exiting IT Infrastructure" with the same or higher specifications as mentioned at Annexure-I during last three years, ending 31st March of the previous financial year 2022-2023 as under: (i) One similar works of the value equal to 80% of bid value or (ii) Two similar works of the value equal to 50% of bid value or (iii) Three similar works of the value equal to 40% of bid value	(a) The bidder should have manufactured and/or supplied/completed "Supply, Installation, Commissioning, Cabling and Integration with exiting IT Infrastructure" with the same or higher specifications as mentioned at Annexure-I during last three years, ending 31st March of the previous financial year 2021-2022 as under: (i) One similar works of the value equal to 80% of bid value or (ii) Two similar works of the value equal to 50% of bid value or (iii) Three similar works of the value equal to 40% of bid value
4.	58	(i) Average Annual financial turn over during the last three consecutive	We request to amend the clause: (i) Average Annual financial turn over during the last three	We request to amend the clause: (i) Average Annual financial turn over during



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		from financial year 2017-18, 2018-19, 2019-2020	consecutive from financial year 2018-19, 2019-2020, 2020-21.	the last three consecutive from financial year 2019-20, 2020-2021, 2021-22
5.	58	(ii)Average Annual financial turn over on ICT work similar to mentioned in this tender work during the last three consecutive from financial year 2017-18, 2018-19, 2019-2020	We request to amend the clause: (ii)Average Annual financial turn over on ICT work similar to mentioned in this tender work during the last three consecutive from financial year 2018-19, 2019-2020, 2020-21.	(ii)Average Annual financial turn over on ICT work similar to mentioned in this tender work during the last three consecutive from financial year 2019-20, 2020-2021, 2021-22
6.	58	Bidder should have successfully implemented at least one (1) similar work* in last 5 years ending with 31/3/2020 work for Government department/ University in India. * Similar work A work would be treated as a similar work which has evidence from the work order or related document cover the requirement mentioned under the detailed scope of work in this EOI.	We request to amend the clause: Bidder should have successfully implemented at least one (1) similar work* in last 5 years ending with 31/3/2022 work for Government department/ University in India/Large Scale Private Organisation. * similar work A work would be treated as a similar work which has evidence from the work order or related document cover the requirement mentioned under the detailed scope of work in this EOI.	Bidder should have successfully implemented at least one (1) similar work* in last 5 years ending with 31/3/2022 work for Government department/ University in India/ Private Organization. * similar work A work would be treated as a similar work which has evidence from the work order or related document cover the requirement mentioned under the detailed scope of work in this EOI
7.	15	For Supply, Installation, Commissioning of service and work,	We Request to amend the clause: For supply, Installation,	For Supply, Installation, Commissioning of service and work, 90% of the total value of



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		80% of the total value of work will be paid on successful completion of work, balance 20% will be released after successful completion of warranty period (As per warranty terms and conditions)	Commissioning of service and work, 50% of the total Value will be on delivery of material, 30% of the total value of work will be paid on successful completion of work, balance 20% will be released after successful completion of warranty period (As per warranty terms and conditions).	work will be paid on successful completion of work, balance 10% will be released after successful completion of warranty period (As per warranty terms and conditions)
8.	13	The period of delivery strictly to be followed by the Supplier Agency as per time period communicated through Purchase/Supply Order through email/ hard copy through speed post. The penalty of 0.5% of the value of order per week for delayed supply of the order. Maximum delay of 3 weeks i.e. 21 Days. No supplies will be entertained thereafter, and it will be treated as Page 13 of 87 File No.I-19/14/2021-AIIA I/3545/2023	Consdering delay from OEM , request to remove the 3 weeks capping	This clause is deleted



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		462 withdrawal by the bidder for which action will be taken as per the bid security declaration and other relevant rules/guidelines issue by Government in this regard. Part supplies will not be accepted / allowed at AIIA DELHI		
9.	60	Penalty clause	Is it 1% per fortnight or .5% per week?	If the agency/organization/institution is not able to complete the work in time the agency would be liable to be penalized as follows: - For delay: 1% of the fee (excluding taxes) per fortnight or part of it subject to maximum of 10%.
10.	12	IX	Monitoring and Ticket logging would be done by AIIA ?	Yes
11.	14	INCIDENTAL SERVICES	Please elaborate on required passive services & passive BOM	As per requirement for successful installation, commission and testing of the complete work
12.	16	Sub-Letting of works	Can we do subletting for some of activities like Install ?	As per clause mentioned on page 16



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13.	21	Chapter-IV	Need As-is HL network architecture drawing	It was explained in pre bid meeting and the same will AIIA will provide to finally selected bidder.
14.	21	Chapter-IV	Subscription licensing term duration & type ? Ports- copper or fiber? OEM support type and duration ?	Only Perpetual license
15.	23	1.1.6	Who will provide exact locations to mount AP or existing locations to be reused ? Need to reuse existing passive cabling ? Labelling and tagging under which party scope ? Wireless controller redundancy required ? Type of required Authentication (OTP/SMS/Email) which require integration in Wi-Fi ? Dismantling of existing switches and AP under which party scope? Backup of existing configuration under which party scope?	existing locations to be reused Yes Bidder Bidder Yes As per AIIA existing system Bidder Bidder
16.	66	Rates for Spares	Number of spares ?	If any



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17.	Page 13	Bidder shall be bound to supply and complete the works of installation and integration with a period of 90 days from the date of receipt of work order.	Would request AIIA to provide a bifurcation on the delivery timeline and installation timeline separately to assess the LD applicability	90 Days for complete work
18.	Page 11	the supplier shall, within 4 hours on a 24 X 7 basis respond to take action to repair or replace the defective Equipment/Stores or parts thereof, free of cost, at the ultimate destination. The supplier shall take over the replaced parts/ Equipment / Stores after providing their replacements and no claim, what so ever shall lie on the purchaser for such replaced Parts/Equipment/Stores thereafter. Non- replacement will attract appropriate penalty including forfeiture of performance security on repetition of such misconduct.	Would request AIIA to cap the penalty here. The term appropriate penalty & repetition of misconduct is open ended.	For smooth functioning of Core, Edge , Access (PoE+)switches penalty is @₹1500 per 12 hrs. per equipment and for others items penalty is @500 per 12 hrs.
19.	Page 23	The purchaser also reserves the right to increase the ordered quantity by up to 25% of the contracted quantity during the currency of the	While the prices will be locked for the initial PO, since the prices are dependent on Duties (including Custom Duty), Taxes, Levies,	Till the successful installation, commission and testing of the complete work



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	& Page 74	contract at the contracted rates. Bidders are bound to accept the orders accordingly. We undertake that the rates quoted by me when approved and selected by the Director, AIIADELHI will be valid for one year from the date of approval of the rate contract in the format given in Annexure-V	USD-INR exchange rate, OEM List Price, OEM Discounting etc. we request AIIA to delete this clause or modify that the prices for subsequent orders will be mutually agreed.	
20.	Page 67	Financial Bid Annexure-V 3- Total Cost in (Grand Total A- Grand Total 3)	Seems a typo error as under. Please clarify. "(Grand Total A- Grand Total 3)" should be "(Grand Total A- Grand Total B)".	Financial bid format is revised and the same is attached here
21.	58	C.ii.Bidder should have successfully implemented least one(1) similar work* in last 5 years ending with 31/3/2020 work for Government department/ University in India.* similar work A work would be treated as a similar work which has evidence from the work order or related document cover the	Please change : Government department/ University in India to Government department/ University in India/Enterprise .	Bidder should have successfully implemented least one(1) similar work* in last 5 years ending with 31/3/2022 work for any Government department/ University/ Organization or Enterprise in India.* similar work A work would be treated as a similar work which has evidence from the work order or related document cover the requirement mentioned under the detailed scope of work in this EOI .



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		requirement mentioned under the detailed scope of work in this EOI .		
22.	22 and 34	1.1.3/ 2.1.4 Switch Rack 4U, cabling, installation, configuration, commissioning and integration at below mentioned Locations:	Two Type rack Size mentioned	1.1.3/ 2.1.4 Switch Rack 9U, cabling, installation, configuration, commissioning and integration at below mentioned Locations:
23.	PoE Switch, Page 33	Redundant Power supply Yes	Kindly remove	Redundant Power supply either Internal or Hot Swappable)
24.	PoE Switch, Page 33	Redundant Power Supply Type Internal	Kindly remove	Redundant Power supply either Internal or Hot Swappable)
25.	PoE Switch, Page 33	Redundant Power Supply (Hot Swappable)Yes	Kindly remove	Redundant Power supply either Internal or Hot Swappable)



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26.	Page No.24	2The bidder have to quote only from HP/Dell/CISCO/Juniper/ Netgear OEM makes for the goods and services mentioned in this request for Proposal for Active components ie.(Switches/Wi-fi controller/ Wi-fi access Points).	Request to please add Ruckus in approved make and rephrase this clause as "The bidder have to quote only from Ruckus/HP/Dell/CISCO/Juniper/ Netgear OEM makes for the goods and services mentioned in this request for Proposal for Active components ie.(Switches/Wi-fi controller/ Wi-fi access Points)."	The bidder have to quote only from Ruckus/HP/Dell/CISCO/Juniper/ Netgear OEM makes for the goods and services mentioned in this request for Proposal for Active components ie.(Switches/Wi-fi controller/ Wi-fi access Points)."
27.	Page No.60	Approved MakeThe bidder have to quote rate from HP/Dell/CISCO/Juniper/ Netgear OEM makes for Active components ie.(Switches/Wi-fi controller/ Wi-fi access Points) in this request for Proposal for.	Request to please add Ruckus in the approved make and rephrase this clause as "The bidder have to quote rate from Ruckus/HP/Dell/CISCO/Juniper/ Netgear OEM makes for Active components ie.(Switches/Wi-fi controller/ Wi-fi access Points) in this request for Proposal for."	The bidder have to quote only from Ruckus/HP/Dell/CISCO/Juniper/ Netgear OEM makes for the goods and services mentioned in this request for Proposal for Active components ie.(Switches/Wi-fi controller/ Wi-fi access Points)."
28.	25	Number of 10/100/1000 Base-T Ports 8 Port Ethernet	Kindly clarify if out of 24 x SFP+ ports, bidder needs to populate 8 x 1G copper transceiver. Kindly suggest if our understanding is correct	Number of 10/100/1000 Base-T Ports 8 Port Ethernet may be through Ethernet module in addition to 24 SFP+ ports



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29.	25	Number of 10 G SFP+ Port (Uplink)4 SFP+ + supported by 1G & 10G with same OEM SFP+ modules to be supported by 1G & 10G	4 SFP+ ports are in addition to 24 SFP+ ports. Kindly clarify	10 G SFP+ Port (Uplink)4 SFP+ + supported by 1G & 10G with same OEM SFP+ modules to be supported by 1G & 10G are in addition to 24 SFP+ ports.
30.	33	Stacking Bandwidth :320 (Gbps)	There is no need this at access level switch	This clause is deleted
31.	NA	NA	All others Query raise by the bidder in Meeting or through email	There is no change in All Others Query raise by the bidder in Meeting or through email

Note: All the AIIA Response and Amendments mentioned in this document are part of tender documents. The other terms and conditions will remain Unchanged.



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Annexure-V

FINANCIAL BID

A. Price Schedule for As per EOI Major Item category Wise

No.	Name of the item (as per Schedule of Requirement)	Make & Model	HSN Code	Quantity	Unit Name	Basic Price per unit (in ₹)	% of GST (Amount in figures on Column (7))	Other Expenditure (if any) on Column (7) (in ₹)	Per Unit Total Price inclusive of all on F.O.R. destination basis (in ₹)	Total Cost (Column 5 x Column 10)
1	2	3	4	5	6	7	8	9	10	11
1	L3 Server Room Switch, cabling, installation, configuration, commissioning and integration including 1 year warranty and onsite support as mentioned in EOI			2						
2	L2 Edge Switch, cabling,			3						



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	installation, configuration, commissioning and integration including 1 year warranty and onsite support as mentioned in EOI									
3	L2 Access Switch, cabling, installation, configuration, commissioning and integration including 1 year warranty and onsite support as mentioned in EOI			19						
4	Switch Rack 9U, cabling, installation, configuration, commissioning and integration including 1 year warranty and onsite support as mentioned in EOI			20						
5	LAN point cabling, installation, configuration, commissioning and integration with existing LAN network including 1 year warranty and onsite support as mentioned in EOI			331						
6	Uplink cable detailing, installation, configuration,			22						



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	commissioning and integration with existing LAN network system including 1 year warranty and onsite support as mentioned in EOI									
7	Wireless Access Point, cabling, installation, configuration, commissioning and integration including 1 year warranty and onsite support as mentioned in EOI			70						
8	Wireless Controller, cabling, installation, configuration, commissioning and integration including 1 year warranty and onsite support as mentioned in EOI			1						
	Total									



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B. Cost of Buyback items

Item	Quantity	Model	Buyback value
Wireless Access Point Model DAP 2230 Make D-Link	70	DAP 2230 Make Installed in 2018	

3- Total Cost in (Grand Total A- Grand Total B) = Rs

Name(s) & Signature of Authorized person with seal of the Bidder

Date.....

Place.....



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